### The Snowball Metrics Landscape

	Research Inputs	Research Processes	Research Outputs and Outcomes
Research	Research applications Research awards • Price / overhead recovery • Philanthropy	Research income • Space utilisation • Staff recruitment • Start / end date slippage	Publications & citations Collaboration (co-authorship) Esteem measures • Socio-economic impact
Enterprise Activities/ Economic Development	Industrial income Industry engagement	Industry research income	Patenting Licensing income Spin-out generation / income • KTPs numbers • Consultancy income
Post-Graduate Education	PGR volumes PGT volumes International PGT volumes UG to PG conversion rates	Post-Graduate experience • Facilities	Completion rates  • Alumni / destination of leavers  • Skills development (impact)
Denominators  • "Slice and dice"  • Normalize for size	(Number of ) People Researcher, authors Principal / co-investigators Academic staff by category Research assistants PGR Students UG / PGT Students Post-doctoral staff Support staff	Organizations Institution Faculty / department Cost Centre Groups / clusters Funders by type Centres / institutes	Themes / Schemes  • Standard grants  • Strategic initiatives (Calls)  • Grand Challenges  • Subject areas  • Keywords

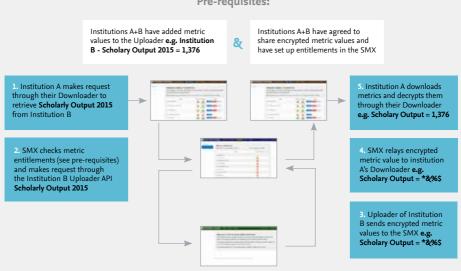
	Research Inputs	Research Processes	Research Outputs and Outcomes
Research	<ul> <li>Applications Volume</li> <li>Awards Volume</li> <li>Success Rate</li> </ul>	Income Volume     Market Share	Publications & citations  • Scholarly Output (enhanced)  • Citation Count  • Citations per Output  • h-index  • Field-Weighted Citation Impact  • Outputs in Top Percentiles  • Publications in Top Journal Percentiles
origin Nover Snowl edition June 2	pall Metrics shared al Recipe Book, mber 2012 pall Metrics shared n 2 of the Recipe f 2014 pall Metrics shared n of the Recipe Bo mber 2017	d in Book, d in this	Collaboration  Collaboration  Collaboration Publication Share  Collaboration Impact  Collaboration Field-Weighted Citation Impact  Academic-Corporate Collaboration  Academic-Corporate Collaboration
			Societal impact  • Altmetrics  • Public Engagement  • Academic Recognition
Enterprise Activities/ Economic Development	Academic- Industry Leverage     Business Consultancy Activities	Contract     Research     Volume	<ul> <li>Intellectual Property Volume</li> <li>Intellectual Property Income</li> <li>Sustainable Spin-Offs (enhanced)</li> <li>Spin-Off-Related Finances (enhanced)</li> </ul>
Post-Graduate Education	• Research Student Funding	• Research Student to Academic Staff Ratio	Time to Award of Doctoral Degree     Destination of Research Student Leavers

### The Snowball Metrics Exchange will enable everyone using Snowball Metrics standards to benchmark themselves against each other.

Overview of the flow of information within the Snowball Metrics Exchange service

### The Snowball Metrics Exchange service = Uploader + SMX + Downloader

#### **Pre-requisites:**



# Funder-type: UK application

Snowball Metrics denominator	Constituent HESA Funder Types	Further Breakdown for Snowball Metrics
Research Councils	Research Councils, Royal Society & British Academy	• AHRC • BBSRC • EPSRC • ESRC • MRC • NERC • STFC • British Academy • Royal Society
UK Charity	<ul><li> UK-based Charity (QR Eligible for Charities Support)</li><li> UK-based Charity (NOT QR eligible)</li></ul>	
UK Public Sector	UK central government bodies/ local authorities, health & hospital authorities	
UK Industry	UK industry, commerce & public corporations	
Overseas Industry	EU industry, commerce & public corporations     Non-EU industry, commerce & public corporations	
EU Government	EU government bodies	European Commission Other EU government bodies (in aggregate)
Other Overseas Sources	<ul> <li>EU-based charities (QR Eligible for Charities Support)</li> <li>Non-EU-based Charity (QR Eligible for Charity Support)</li> <li>EU other</li> <li>Non-EU other</li> </ul>	
Other Sources	Other sources	

# Funder-type: US application

Group	Group description	Abbrev.	Class	Class description
Government	All federal grant-making institutions and selected state or other (local) government agencies	govfed	Federal / national government	Governmental bodies on a national level (national governments and national governmental departments)
Government		govnon	Government Non-federal	Governmental bodies on a non-national level (departments of states, cities, et cetera)
Private	all private foundations providing research funding; either corporate, family or other type of philanthropic giving	founda	Foundation	Every funding body named 'foundation'
Corporate	Corporations providing research grants and contracts	corpor	Corporate	(Large) cooperations, often only fund research 'on the side'
Other	International, non- governmental organizations (NGOs), other non-profits	academ	Academic	Universities, colleges – internal funding
Other		assoc	Professional Associations and Societies	Every association or society of professionals in a field (including associations/societies of academic professionals)
Other		intern	International	All other funding bodies, not residing in one specific country (without headquarters, or with multiple headquarters in several countries)
Other		othern	Other Non- profit	All other funding bodies

# Funding-type: UK application

Snowball Metrics	Constituent HESA Funding-Types
No award or financial backing	No award or financial backing
Institutional waiver of support costs	Institutional waiver of support costs, including university scholarships or awards of current institution (from HESA notes)
UK & Islands Government Bodies	Local Government - Channel Islands & Isle of Man/Scottish FE Bursaries     Departments of Health/NHS/Social Care     Departments of Social Services     Department for Business, Energy and Industrial Strategy (BEIS; formerly the Department of Business, Innovation and Skills)     Other HM government departments/public bodies     Scholarship of HM forces     Scottish Enterprise Network/Highlands & Islands Enterprise/Local Enterprise Companies (LECs)     LEA training grants scheme     Department of Agriculture & Rural Development for Northern Ireland (DARDNI)     Scottish Local Authority - discretionary award     Overseas student award from HM government/British Council     Department for International Development
Research Councils & British Academy	British Academy Biotechnology & Biological Sciences Research Council (BBSRC) Medical Research Council (MRC) Natural Environment Research Council (NERC) Engineering & Physical Sciences Research Council (EPSRC) Economic & Social Research Council (ESRC) Arts & Humanities Research Council (AHRC) Science & Technology Facilities Council (STFC) Research council - not specified

#### The hierarchy of the original set of 10 Snowball Metrics

